



bio-polymers and compounds
sustainable products and solutions

nature2need-Evegreen JV Content

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nature2need-Evegreen JV

Foreword

Over the past decade we have become concerned with how our clothes are made, where our food comes from and the biodegradability of its packaging and other products we use day by day. In fact, according to Nielsen's 2017 Global Consumer Confidence Survey, around 81% of global respondents feel strongly that companies should help improve the environment. The passion for corporate social responsibility is shared across gender lines, generations and borders. Legislation is following customer awareness to push companies from their side.

It is mandatory now to jointly fight the climate crisis, protect biodiversity, our nature and the world oceans.

nature2need and Evegreen are combining their brand recognition, know-how and customer reach to face the challenge and to make a lasting impact.

nature2need-Evegreen JV

Executive Summary

The **nature2need** group is a leader in compounding and distribution of bio-polymers and compounds as well as products made thereof. Outstanding material formulations developed over the last 5 years combined with in-depth knowledge in processing and product development created a substantial potential.

Evegreen is specialized for development of new green, trendy bioplastic products (5 years of experiences in bioplastic industry) with strong connections in EU business network.

nature2need and Evegreen complement each other; they have a successful track of bringing real innovation to market. To fully tap the potential, they seek the next round of investment to scale-up and accelerate taking their innovations to market:

- unite both operations into a global joint-venture for bio-polymers, compounds, services and products thereof
- launch a European pilot plant and distribution center for bio-polymers, compounds and products thereof
- create a European Center of Competence to support customers moving into bio-polymers and compounds
- launch a Sales & Business Development Office in Hong-Kong to support Sales into Asia
- strengthen the Chinese operations in terms of Lean Production, Operational Excellence and growth

The global joint-venture is offering 35% of its envisaged share capital for a direct investment of 2.5 MEUR. This is the amount of additional funding that we need to generate a fast growing Sales of around 5 MEUR in year 2 of the funding (Round B).

nature2need - Evegreen

1 group – 2 brands



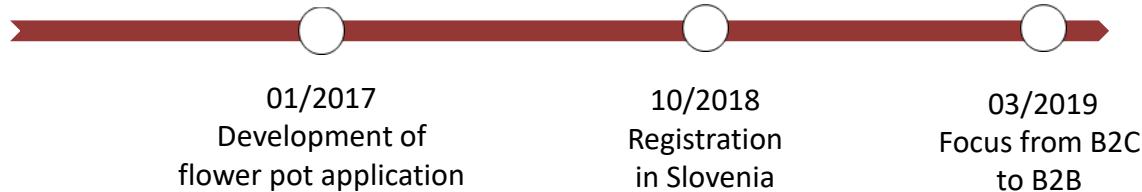
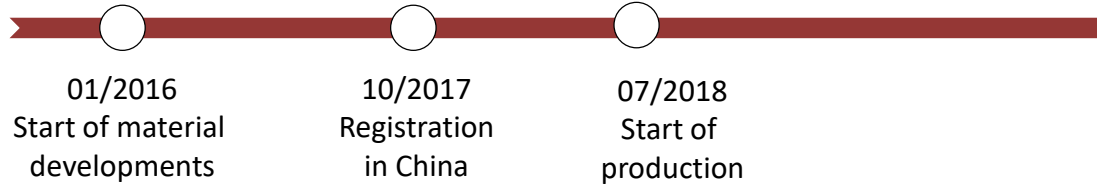
- biomaterials & biopolymers
- biobased/biodegradable compounds
- applications services for materials & products



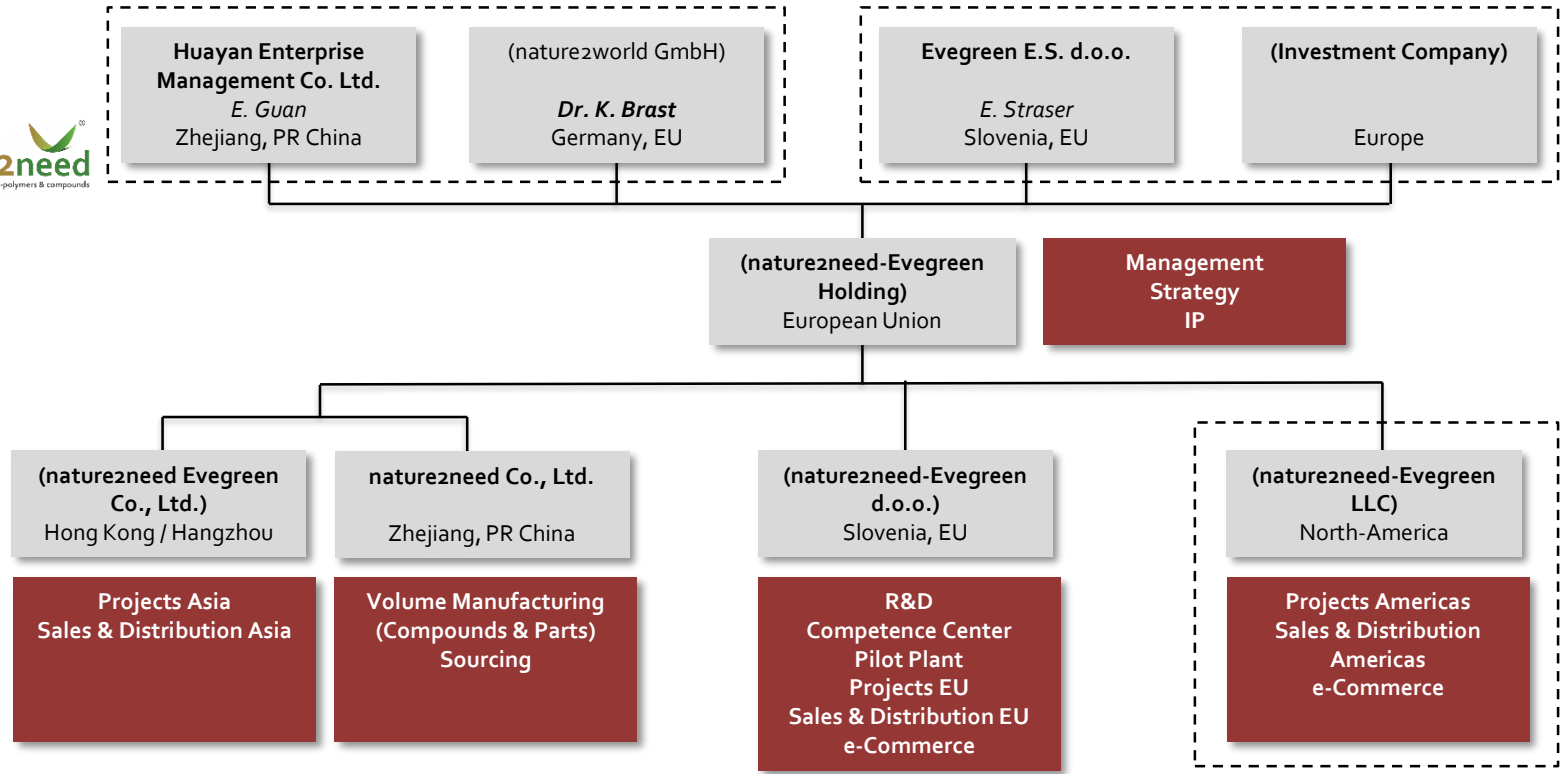
- sustainable parts & products
- EU business network
- EU customer network
- PR, media support



nature2need-Evegreen Timeline



nature2need-Evegreen Envisaged JV structure



next step



nature2need - Evegreen

Financial Overview

		2020-2021 Year 1 [EUR]	2021-2022 Year 2 [EUR]	Total
GLOBAL JV	Salaries	1,283,590	1,373,200	2,656,790
	Structural Running Costs	320,108	309,200	629,308
	Material & Tooling	78,400	21,600	100,000
	Equipment / Invest	692,900	16,850	709,750
	Finance Costs	120,000	120,000	240,000
	STRUCTURAL COST	2,484,998	1,780,850	4,265,848
	SALES	1,184,092	4,860,218	6,044,310
	CONTRIBUTING MARGIN & PROFIT	417,349	1,679,584	2,096,933
	DIRECT INVESTMENT	2,350,000	50,000	2,400,000
	OPERATING CASH	282,351	-51,266	231,084

The global joint-venture is offering 35% of its envisaged share capital for a direct investment of 2.5 MEUR. This is the amount of additional funding that we need to generate net profit of around 5 MEUR in year 2 of funding (Round B).



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